

**VIETNAM JOINT STOCK COMMERCIAL
BANK FOR INDUSTRY AND TRADE**
**THE SOCIALIST REPUBLIC OF VIETNAM
Independence - Freedom – Happiness**

108 Tran Hung Dao, Hoan Kiem, Hanoi Tel:
024.39427030; Fax: 024.39421032.

*Business Registration Certificate No. 0100111948 as
amended the 10th time on April 29, 2014*

Hanoi, 20th April 2018

**PROPOSAL
ON APPROVAL OF PROFIT DISTRIBUTION PLAN FOR 2017**

Pursuant to the current relevant regulations and guidance of the State and Ministries and Agencies in finance and accounting sector;

Pursuant to the Charter on Organization and Operation of Vietnam Joint Stock Commercial Bank for Industry and Trade;

Pursuant to the 2017 audited financial reports of Vietnam Joint Stock Commercial Bank for Industry and Trade;

The Board of Directors respectfully request for the General Meeting of Shareholders' approval of the 2017 profit distribution plan as below:

In VND million

No.	Item	Amount
1	Profit after Tax in 2017 (Separate)	6,717,522
2	Appropriation to the Chartered Capital Supplementary Reserve (5%) [(1) x 5%]	335,876
3	Appropriation to Financial Reserve (10%) [(1) x 10%]	671,752
4	Appropriation to Bonus and Welfare Fund	1,674,873
5	2017 dividend distribution in cash from 5-7% according to the Resolution of the 2017 General Meeting of Shareholders No. 17/NQ-DHDCD dated 17/04/2017	1,861,702 -2,606,383
6	Remaining profit after appropriation to reserves and payment of dividend [(1) - (2) - (3) - (4) - (5)]	1,428,638 - 2,173,319

The distribution of 2017 profits will be made after approval by the competent State authority.

Respectfully submit to the General Meeting of Shareholders for approval!

**ON BEHALF OF THE BOARD OF DIRECTORS
CHAIRMAN**

(Signed and sealed)

Nguyen Van Thang